INTRODUCTION

## Welcoming the audience

- Hello / hi everyone
- Thanks for being here today.
- It's so good to see you all here.

#### Introducing yourself

- So, as you know I'm...
- I'm .... From ....

#### Giving your position, function, department, company

I'm in charge of ...

#### Introducing your topic

- I'll be talking about...
- Today I'm going to talk about ...
- In my talk I'll tell you about ...

## Name: Helen Smith

Company's name: Happy

curl

## **Target audience:**

Individuals with curly hair

Topic: The importance of using the right ingredients and hair care products to take care of curly hair.

Purpose: To make curly Okay, so today I want to inform you about/ explain to you/ tell you about ... haired individuals buy Happy curl's new formula.

#### Saying why your topic is relevant to your particular audience

- Today I am going to talk about something particularly interesting for ....
- At the end of this presentation, you will understand ...

### Stating your purpose

- So shall we start talking about ...?
- My main goal for today is to inform you about ...
- So, today I'll present the following topic: ...
- So, during these next few hours/ minutes we'll take a look at ...

## **Presentation subtopics:**

- The importance to use the appropriate hair care products for each type of hair,
- information on the ingredients used to develop the new formula,
- why Happy Curl is different from other brands (excellent results on top of also using packaging that is good for the environment and being cruelty free).

#### Structuring

- So, during this presentation we will particularly look at/ focus on three main parts.
- In this presentation, I will focus on three main ideas.

#### Sequencing

- So, we will first look at ... then ... and finally ...
- The presentation will be structured by first understanding .... Then looking at ... and thirdly I'll explain....
- So, the first part is about ... the second one's about... and the third one is about...

## **Timing**

- So, the presentation will be approximately 10 min.
- This will take about 5 min.
- Just as a heads up, this presentation will take about ...

#### **Handouts**

- I'll be giving you all copies of the slides so don't stress about taking notes.
- I also wouldn't mind sending you an email with the ppt slides, just let me know.
- You don't have to take notes if you don't want. I'll give out a handout with all the important statistics at the end.

# Timing: 10 min

#### Questions

- There will be time for questions at the very end.
- If you have any questions just let me know
- Feel free to ask any questions during my presentation.
- If you have any questions later on after the presentation, feel free to shoot me an email. I'll gladly assist you with anything.
- We will have a short Q&A session at the end of the presentation, so please hold your questions until then.

### EFFECTIVE OPENINGS

## Rhetorical questions

Is market research important for brand development? Do we really need quality assurance?

## Interesting facts

According to an article I read recently, ...

Did you know that ...?

I'd like to share an amazing fact/figure with you.

## Stories and anecdotes

I remember when I attended a meeting in Paris, ...
At a conference in Madrid, I was once asked the following question: ...
Let me tell you what happened to me ...

#### Problem to think about

Suppose you wanted to ... . How would you go about it?

Imagine you had to ... . What would be your first step?

## Added value:

Rhetorical question about the difficulties of taking care of curly hair.